

## Evaluation Calculation Process

### Introduction

All the requirements associated in the scoring of proposals in response to RFP Section 3, Scope of Work, Section 6, Contractor Profile and Key Personnel, Section 8, Contract Standards, and Section 9.c, Small Business (SWaM) Procurement Plan, have been documented on the score sheet and separated into three (3) classifications; one being identified as “Specific” (green highlight); two being identified as “General” (yellow highlight) ; and the third being identified as “Contract” (orange highlight). The definition for each is described below:

1. **Specific Classification** – These are requirements in the RFP identified by the stakeholder as being unique to the scope of work or the “backbone” to the purpose of the RFP. As with all requirements, they have been assigned a weight to identifying the importance they carry in the evaluation for their respective classification. The ratio this classification will carry as a percentage of score between the specific and general classification is **60%**.
2. **General Classification** – These are requirements in the RFP identified by the stakeholder as being generic to the scope of work and are ancillary to the requirements identified in the specific classification. As with all requirements, they have been assigned a weight identifying the importance they carry in the evaluation for their respective classification. The ratio this classification will carry as a percentage of score between the specific and general classification is **40%**.
3. **Contract Classification** – These are requirements in the RFP identified by the stakeholder as being extraneous to both the specific and general classifications. These requirements will be scored individually and included in the scoring total.

### Calculation for Evaluation Score Sheet

1. The Supplier Specific Requirements Score (SSRS) is calculated by adding all the weighted scores for all the specific requirements identified by green highlight on the consensus score sheet.
2. The Supplier General Requirements Score (SGRS) is calculated by adding all the weighted scores for all the general requirements identified by yellow highlight on the consensus score sheet.
3. The Supplier Specific Weighted Score (SSWS) is computed by multiplying the SSRS by result of 60% of total assigned weights for both Specific and General Requirements divided by the Specific assigned weights ( $SSRS * [(total\ assigned\ weight * 0.60) / total\ supplier\ specific\ assigned\ weights]$ ).
4. The Supplier General Weighted Score (SGWS) is computed by multiplying the SGRS by result of 40% of total assigned weights for both Specific and General Requirements divided by the General assigned weights ( $SGRS * [(total\ assigned\ weight * 0.40) / total\ supplier\ general\ assigned\ weights]$ ).
5. The Suppliers Contract Related Weighted Score (SCRWS) is computed by adding all the weighted scores for all the contract requirements identified by orange highlight on the consensus score sheet.
6. The Suppliers Scoring Total is calculated by adding the totals for SSWS, SGWS and SCRWS.

**RFP 2016-04 Integration Services Solution Evaluation Form (INITIAL)**

<b>Must Have Factors</b>										
<b>Item</b>	<b>Description</b>		<b>Supplier A</b>		<b>Supplier B</b>		<b>Supplier C</b>		<b>Supplier D</b>	
1	(M) Proposal must be received by the due date. No late proposals will be reviewed.		YES/NO		YES/NO		YES/NO		YES/NO	
2	(M) Contractor affirms that its organization and all affiliates are current with all sales tax obligations to Virginia as of the due date of the proposals in response to this RFP.		YES/NO		YES/NO		YES/NO		YES/NO	
3	(M) Contractor accepts the statutory provisions at the following URLs: http://www.vita.virginia.gov/uploadedFiles/SCM/StatutorilyMandatedTsandCs.pdf; and the eVA provisions at: http://www.vita.virginia.gov/uploadedFiles/SCM/eVATsandCs.pdf and the contractual claims provision §2.2-4363 of the Code of Virginia.		YES/NO		YES/NO		YES/NO		YES/NO	
4	(M) Contractor acknowledges by submitting a proposal in response to this solicitation that it is ineligible to submit a proposal in response to other MES procurements released by the Department of Medical Assistance Services.		YES/NO		YES/NO		YES/NO		YES/NO	
			<b>Supplier A</b>		<b>Supplier B</b>		<b>Supplier C</b>		<b>Supplier D</b>	
<b>TEAM</b>	<b>RFP Section/Description</b>	<b>Weight(1-10)</b>	<b>Score (0-5)</b>	<b>Weighted Score</b>						
XXX	J.1 - Technology Standards	9		0		0		0		0
XXX	J.2 - Major Milestones and Deliverables	6		0		0		0		0
XXX	J.3 - Testing	10		0		0		0		0
XXX	J.4 - Change Management	9		0		0		0		0
XXX	J.5 - IV&V and CMS Certification	6		0		0		0		0
XXX	J.6 - Audit Support	6		0		0		0		0
XXX	J.7 - Turnover	4		0		0		0		0
XXX	J.8 - Seven Conditions and Standards	8		0		0		0		0
XXX	J.9 - Security/Compliance Audit	9		0		0		0		0
XXX	J.10 - ISS SSO Global Security	10		0		0		0		0
XXX	J.11 - ICAM Solution Technical Functionality	10		0		0		0		0
XXX	J.12 - Integration Services	9		0		0		0		0
XXX	J.13 - Rules Engine	2		0		0		0		0
XXX	J.14 - Workflow	4		0		0		0		0
XXX	J.15 - Portal	5		0		0		0		0
XXX	J.16 - Electronic Data Interchange	2		0		0		0		0
XXX	J.17 - ISS Functional	10		0		0		0		0
XXX	J.18 - System Reporting	6		0		0		0		0
XXX	J.19 - Onboarding	4		0		0		0		0
XXX	J.20 - Disaster Recovery	8		0		0		0		0
XXX	J.21 - Training	4		0		0		0		0
XXX	J.22 - Contractor Support	10		0		0		0		0
XXX	J.23 - Post Implementation Support	7		0		0		0		0
XXX	J.24 - Hours of Operation	10		0		0		0		0
XXX	Section 6, Supplier Profile	4		0		0		0		0
XXX	Appendix B, SWaM	6		0		0		0		0
XXX	Appendix H, Contract	7		0		0		0		0

Supplier Specific Requirements Score (SSRS)			0		0		0		0
Supplier General Requirements Score (SGRS)			0		0		0		0
Supplier Specific Weighted Score (SSWS)			0.0000		0.0000		0.0000		0.0000
Supplier General Weighted Score (SGWS)			0.0000		0.0000		0.0000		0.0000
Supplier Contract Related Weighted Score (SCRWS)			0		0		0		0
<b>Scoring Total</b>		a.	0.0000		0.0000		0.0000		0.0000
SWAM - 5 points for being a Small or Micro Business. points assigned based on SWAM calculation sheet	Other								
Negotiated Price		b.							
*Best Value Score		c.	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!

RFP Section Requirements Color Legend	
RFP Specific Requirements	
RFP General Requirements	
RFP Contract Requirements	
RFP Specific requirements comprises 60% of Supplier Requirements Score	
RFP General requirements comprises 40% of Supplier Requirements Score	
RFP Contract requirements are scored individually and included in Total	

Scoring Legend
0 = no response provided/unacceptable
1 = poor
2 = below average
3 = average
4 = good
5 = superb

\* The Best Value calculation is based on the following formula:

$$\text{Best Value Score (c.)} = \frac{\text{Total Score (a.)}}{\text{Negotiated Final Offer (b.)}} \times 1,000,000 \text{ (a factor of seven for easier comparison)}$$