



COMMONWEALTH of VIRGINIA
Department of Medical Assistance Services

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DIRECTOR

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March 16, 2012

NPI: 0000000000

DR. XXXXXX
P.O. BOX 12345
CITY, STATE ZIP

Dear DR. XXXXXX:

As shared in prior communications, the Department of Medical Assistance (DMAS) is expanding the Medicaid Managed Care Organization (MCO) program in your area. This letter is to let you know effective July 1, 2012, the Department will contract with six MCOs to provide coverage to Medicaid and FAMIS eligible members in the following cities and counties:

Bland	Carroll	Grayson	Russell	Tazewell
Bristol	Dickenson	Lee	Scott	Washington
Buchanan	Galax	Norton	Smyth	Wise

MCO participation in these areas means that the MEDALLION PCCM program will end on April 30, 2012 and will no longer be an option for individuals in the Commonwealth. Accordingly, your participation in the MEDALLION program will be cancelled effective April 30, 2012. Members will access care through regular Medicaid fee-for-service (FFS) from May 1, 2012 through June 30, 2012. DMAS appreciates the service you have provided to our members and we hope you will continue to serve Medicaid and FAMIS members through the Managed Care Organizations (MCOs) and the Medicaid FFS program.

We believe that the strength and success of the managed care program in Virginia is due to the collaborative partnerships with our providers and the MCOs. DMAS encourages you to contract with the participating MCOs. In order to continue to serve your managed care enrolled members, you will need to contract with the member's MCO. Also, it will be helpful to your patients to advise them of the MCOs with which you are contracting so that they may continue to be seen by your practice(s).

MCOs are required to credential their contracted providers. Please be aware that credentialing may take up to 90 days. If you wish to contract with two or all of the MCOs, please contact:

Amerigroup Community Care	1-800-231-8076 or 703 286 3792
Anthem HealthKeepers Plus offered by HealthKeepers Inc.	1-540-853-5077
Southern Health CareNet	1-866-240-4345, Ext 6739
MajestaCare-A Health Plan of Carilion Clinic	1- 540-986-2402
Optima Family Care	1-804-510-7434
Virginia Premier Health Plan	1-800-727-7536, Option 6

Providers will be able to identify members enrolled in an MCO by their member ID card. Members may call the MCO to request replacement cards if needed. If a Medicaid member seeks services, you should always ask for their MCO member ID card and plastic Medicaid card. It is the provider's responsibility to verify coverage before each visit.

Please note that even after July 1, 2012 you will continue to see individuals who are exempt from managed care and who are enrolled in the Medicaid fee-for-service program (e.g. have other insurance, nursing home residents, etc.). In addition, some services known as "carved out services" for MCO enrollees will continue to be paid by fee-for-service. You do not need to participate with a MCO to provide these services to the Medicaid population. However, you must continue to be an enrolled Medicaid provider in order to bill FFS for FFS members and MCO carved out services.

If you have any questions, please contact Pamela Lewis at 804-786-7336, or by email at SouthwestExpansionQuestions@dmas.virginia.gov. More information regarding the MCO programs can be found at http://dmasva.dmas.virginia.gov/Content_pgs/mc-home.aspx. We appreciate your continued support of the Medicaid program.

Sincerely,



H. Bryan Tomlinson, II, Director
Division of Health Care Services