



COMMONWEALTH OF VIRGINIA
Department of Medical Assistance Services

CYNTHIA B. JONES
DIRECTOR

SUITE 1300
600 EAST BROAD STREET
RICHMOND, VA 23219
804/786-7933
800/343-0634 (TDD)
www.dmas.virginia.gov

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Dear Health Care Provider:

On March 10, 2011, the Department of Medical Assistance Services (DMAS) sent you a notice regarding the expansion of the Medicaid Managed care Organization (MCO) program into your area. This letter is to let you know that the Department is moving forward with the expansion as planned. Effective July 1, 2012, the Department will contract with two or more MCOs to provide coverage to Medicaid and FAMIS eligible members in the following cities and counties:

Bland	Carroll	Grayson	Russell	Tazewell
Bristol	Dickenson	Lee	Scott	Washington
Buchanan	Galax	Norton	Smyth	Wise

MCO participation in these areas means that the MEDALLION PCCM program will end on April 31, 2012 and will no longer be an option for members in these localities. Members will access care through regular Medicaid fee-for-service from May 1-June 30, 2012.

Six MCOs have expressed interest in operating in the region and they are in the process of developing provider networks. Amerigroup, Anthem, Southern Health-CareNet, MajestaCare-A Health Plan of Carilion Clinic, Optima Family Care, and Virginia Premier will be submitting their proposed networks to the Department by December 31, 2011. Each MCO is responsible for the development of its provider network. Providers are strongly encouraged to contract with at least two or more MCOs. This will allow you to continue serving the Medicaid and FAMIS managed care population. Final MCO selection for the region will occur in early 2012.

We firmly believe that the strength of the managed care program in Virginia is due to the collaborative partnerships developed with the MCOs and the provider community. In addition to services covered under the Department's fee-for-service program, Medicaid and FAMIS recipients enrolled in the MCO programs receive services such as prenatal, diabetes, asthma, and other disease state management programs, case management and access to 24-hour nurse advice lines.

If you have not already been contacted by one of the MCOs, DMAS encourages providers to begin the contracting and credentialing process. Please be aware that credentialing may take up to 90 days. If you wish to contract with the MCOs, please call:

Amerigroup Community Care	1-703 286 3972
Anthem HealthKeepers Plus offered by HealthKeepers Inc.	1-540-853-5077
Southern Health CareNet	1-866-240-4345, Ext 6739
MajestaCare-A Health Plan of Carilion Clinic	1-855-606-4304
Optima Family Care	1-804-510-7434
Virginia Premier Health Plan	1-800-727-7536, Option 6

Please note that even after July 1, 2012 you will continue to see a small number of individuals who are exempt from managed care and who are enrolled in the Medicaid fee-for-service program (e.g. have other insurance, nursing home residents, etc.). In addition, some services for MCO enrollees will continue to be paid by fee-for-service. You do not need to participate with a MCO to provide these services to the Medicaid population. However, you must continue to be an enrolled Medicaid provider.

If you have any questions, please contact Pamela Lewis at 804-786-7336, or by email at pamela.lewis@dmass.virginia.gov. More information regarding the MCO programs can be found at http://dmassva.dmass.virginia.gov/Content_pgs/mc-home.aspx. We appreciate your continued support of the Medicaid program.

For your information, the Department is sponsoring a meeting on Wednesday, October 19, 2011 for the health care community to discuss this expansion. It will be held from 9:00 to 11:00 AM at Virginia Highlands Community College in Abingdon. The meeting will be held in the Learning Resource Center, 100 Opportunity Lane, Room 605. If you are interested in attending, please RSVP to Tina Weatherford at tina.weatherford@dmass.virginia.gov or 804-786-0194 by Wednesday, October 12, 2011. The agenda and more details will be forwarded to all who RSVP at a later date.

Sincerely,



H. Bryan Tomlinson, II, Director
Division of Health Care Services